



Ohio

**Farm Bill Risk Management Workshops for Ohio Producers**

Following passage of the Agricultural Improvement Act of 2018 (the 2018 Farm Bill) and the release of implementation guidelines, producers, landowners, and agribusinesses needed information and guidance on program analysis and election. The Ohio State University responded with advanced training for Extension Educators and programs to deliver content to producers and increase risk management knowledge and action for attendees. The main goal of this project was to enable producers to make informed decisions to minimize risk by using programs available in the federal safety net.

Educators delivered 168 in-person workshops to more than 6,000 participants across Ohio using curriculum developed in partnership with the Ohio Farm Service Agency (FSA). Workshop participants gained a deeper understanding of the Farm Bill, learned to analyze program elections for individual operations, and

developed an implementation plan to help make decisions that work best for their operations and risk portfolio.

Some of the key successes to this program included having decision tools that allowed for practical application. This encouraged engagement and participation from attendees that took away key teaching points from these workshops. Participants were able to use the resources and decision tools provided to better understand the program and enrollment options. Communication was key with over 200 people across the two agencies working to deliver content. This showed huge collaborative efforts between the organizations.

From producer feedback, the workshops helped expand participant knowledge and allowed producers to analyze farm program payments based on operation and financial goals. As a result, they are in a better position to evaluate their expectation of risk exposure with and without the farm bill programs. They can now implement commodity program elections to manage cash flow better and are able to develop a plan for analysis offered through the farm bill workshops.



***“I was able to get the most value and support for this Farm Bill by working with an Extension Educator one-on-one.” – Workshop Attendee***



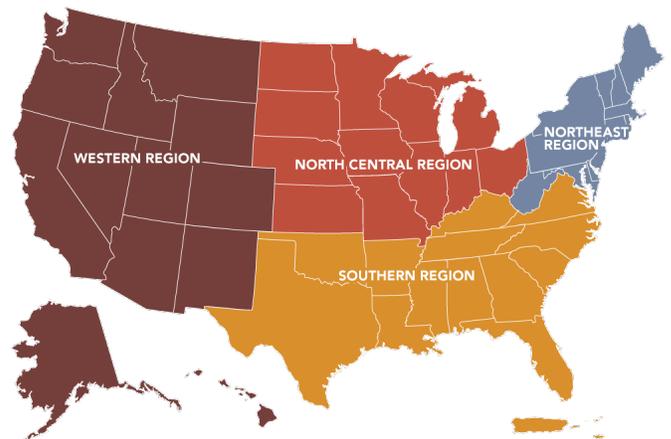


## “Educating America’s farmers and ranchers to manage the unique risks of producing food for the world’s table.”

**Extension Risk Management Education (ERME)** is delivered through four regional centers that provide grant funding and leadership within their regions.

Projects are producer-focused, results-based and encourage public-private partnerships. Funded projects must identify targeted results that will help producers manage risk and then describe how the project will measure those results.

Extension Risk Management Education has funded innovative education projects that have generated tangible results for agricultural producers in 56 US states and territories. Beginning in 2020, the Centers initiated a new funding opportunity for the delivery of risk management education to agricultural producers underserved by the Federal crop insurance program. Priorities for both of these programs include commitments to funding results, providing transparent accountability, and encouraging collaboration. The accomplishments of all funded projects are available for public viewing on the ERME website: <http://ExtensionRME.org>



### ERME REGIONAL CENTERS



**NORTH CENTRAL  
EXTENSION  
RISK  
MANAGEMENT  
EDUCATION**

University of Nebraska  
Dept. of Agricultural Economics  
303 Filley Hall  
Lincoln, NE  
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**NORTHEAST  
EXTENSION  
RISK  
MANAGEMENT  
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University of Delaware  
Dept. of Applied Economics  
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**SOUTHERN  
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**WESTERN  
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